



Developing relationships Delivering results Guaranteeing quality

London, United Kingdom Headquarter

18

Countries

20+

Years of experience

100+

International experts

80+

Delivered projects

TA CONSULT

2021



Not only we provide you the tools but teach you how to use them

OUR TOOLBOX INCLUDES:

Enhancing functional efficiency

- Increasing operational efficiency
- Strengthening banks' operations capacity and systems
- Expanding access to financial services

Financial institutions transformation

- Preparation for privatization
- Increasing investment attractiveness

Training

- Training your coaches
- · On-the-job training
- Classrooms & workshops

Adoption of advanced competencies in the financial sector



Your reliable partner in transformation

Our broad base of international and local experts with 7 to 20 years of managerial experience at banks and FIs and successful track record in strategy development and implementation resulting in increased business's investment attractiveness are always here to help our clients accurately

TAILORING A PERFECT SOLUTION FOR YOU

Each client is unique, and so is our approach to projects. We implement best international practices to develop the "SHOULD BE" image individually for every bank

FOCUSING ON RESULTS

We define and work towards agreed milestones, deliverables and KPIs, maintaining practical, flexible approach to meet ultimate objectives

SUCCESS IS EVERYONE'S RESPONSIBILITY

We involve our clients — from operational staff to top management — in projects to ensure your beneficiary participation and diligent working process

ASSURING QUALITY WITH CONFIDENCE

We never stop learning and using cutting edge practices together with experience, inspiration and HQ's caring supervision to provide you with the best services





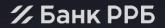
















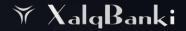








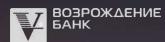




Triple Jump

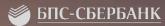


























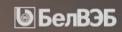






















CLIENTS & PARTNERS TRUST US













We bring small steps together to make a big difference



We introduce processes that are fully operational and sustainable after our consultants leave your company



AREAS OF EXPERTISE:

Navigating you through the entire journey – from development to implementation

Strategy and business planning

Develop a 3–5-year strategy, adjust the existing strategy, strengthen planning and support in the implementation of the strategy and business plan

Risk management

Develop/update/scale an effective risk management system

Lending to businesses, SMEs and agricultural enterprises

Expand access to financial services, optimize lending products and introduce lending methodologies

Information technology (IT)

Assessment of the capabilities of the IT/MIS and reporting systems, IT audit, IT strategy development, development and implementation of transactional products

Development of KYC & AML/CFT processes

Develop or enhance knowyour-client (KYC) and antimoney laundering (AML) systems

Marketing and product development

Enhance marketing efficiency and brand value, develop marketing communication programs, implement targeted marketing

Distressed assets management

Develop a plan to resolve problem loans. Strengthen the structural unit working with problem loans, strengthen the relevant procedures and methods

Management and optimization of org. structures

Analyze/restructure/create an organizational structure for financial institutions and improve work efficiency

Branch network optimization

Analyze and improve branch network, assist you in creating the most suited product portfolios for specific branches



Envisioning the future

STRATEGY AND BUSINESS PLANNING

Vision

Strategy

A set of actions leading

to the achievement of

the desired result

Desired organizational state in the future

MISSION

The reason for the organization's existence

Finance

What goals must be achieved

to implement the strategy

- Clients
- Internal processes
- Training & developmen

Initiatives

Actions aimed at achieving performance standards

Indicators

Goals

Strategy implementation is assessed and monitored



Managing risks with confidence

RISK MANAGEMENT

Risk assessment

Capital management

System improvement

Improvement of elements and tools, considering strategic objectives, changes in the external environment, best banking practices

Decision making

Assisting management in:

- Quantifying risk
- Setting goals and risk limits
- Making decisions on specific risks

Risk control

- Developing a system for risk control and monitoring
- Developing a hierarchy of limits
- Implementing and maintaining a monitoring system for limits
- Controlling risk management system's functioning
- Preparing and presenting risks reports

Risk management culture

Assistance in promoting a risk-based culture throughout the bank:

- Training bank employees on risk-based approaches and their application
- Assisting business leaders in identifying areas of high risk





Distressed assets management

Formation of regular detailed reports

Action plan development and activities control

DISTRESSED ASSETS Analysis and identification of patterns

Portfolio segmentation and identification of problem areas



Information technology (IT)

Support

- Business process management
- Continuous improvement

People

- Customer service
- Identification of clients' needs
- Handling requests and complaints

Execution & implementation

- Integrated end-to-end implementation
- Implementation based on customer needs
- Efficient operations

Products

- Innovation development
- Marketing campaigns

Channels

- Sales
- Cross-sales
- Consulting

TA CONSULT

2021





Thank you

Our contacts:

TA Consult Partners Ltd.
Riverbank House 1 Putney Bridge
Approach London, United Kingdom,
SW6 3JD Tel.: +7 911 619 78 62
www.taconsult.biz